

A grayscale photograph of a man with glasses and a sweater, sitting at a desk and working on a laptop. The image is semi-transparent, serving as a background for the text.

**Specialist provider of trusted
Microsoft experts and services.
Covering any technology,
role and duration.**

“I can’t find the right Microsoft technical staff...”

Arrrrgh!

Don't panic. Our 5 unique benefits will ensure you get the right contract or permanent subject matter expert.

1

Pedigree

Curo was conceived, built and is run by IT Services professionals. Our management team have over **100 years of Microsoft experience.**

2

Community

You'll have access to a community of highly respected consultants built over the past 20 years. **95% of vacancies are filled from our unique community,** ensuring predictable premium quality.

3

Track Record

We are a key supplier to Microsoft Consulting Services on high-profile leading-edge technology projects. Most days, we have **over 50 consultants working for Microsoft's enterprise clients.**

4

Process

Our smart CRM has been capturing **quality candidate data** since Curo was born. Unlike most agencies, our teams are incentivised to maximise collaboration, ensuring a swift response to your requirements.

5

Values

Curo was founded on three principles; Integrity, Care and Respect. It continues to be our bedrock today. This leads to very long-term, transparent relationships. For example, we are proud to have been **servicing Microsoft UK since 2008.**



Scan the QR code or visit
<http://bit.ly/CuroExperts>

We've built a talent acquisition engine dedicated to helping Microsoft Users and MS Partners. Curo provides technical staff that get the job done...

Phew!

Microsoft Users

Every company is now a technology company. To remain competitive, you need to review and renew your IT capital constantly. Here's what we can offer:

- ▶ Digital Transformation and Cloud experts
- ▶ IP consultancy and scoping
- ▶ Adding product features
- ▶ Permanent or Contract staff
- ▶ Help building new solutions
- ▶ Provide niche skills
- ▶ Trouble-shooting
- ▶ Increase your capacity and scale

Microsoft Partners

Independent Software Vendor (ISV)

For every product, there is a competitor. After you have developed your Intellectual Property (IP), you need to ensure it remains a leader of the pack.

Systems Integrator (SI) & License Service Provider (LSP)

Every SI has peaks and troughs, but how do you cost-effectively iron-out the highs and lows? Curo contractors are the answer. We can provide LSPs with similar services, but with the addition of helping you move from selling licences to building a services capability.

Managed Service Provider (MSP)

Growth is a crucial factor for MSPs, and growth requires a reliable source of skills and staff you can trust. Our community includes MVPs we have teamed with for many years.



Scan the QR code or visit <http://bit.ly/CuroHelpUser>



Scan the QR code or visit <http://bit.ly/CuroHelpPartner>

Windows Server

Active Directory
(Azure AD, ADDS, ADFS,
ADCS, ADRMS)
.....
Always On VPN
.....
Direct Access
.....
DPM
.....
Hyper-V
.....
Microsoft Identity
Manager (MIM, FIM, PIM)
.....
PKI
.....
PowerShell
.....
SCOM
.....
SCORCH
.....
SCSM
.....
SCVMM

Windows 10

Advanced Threat
Analytics
.....
Advanced Threat
Protection
.....
App-V
.....
Microsoft Deployment
Toolkit
.....
SCCM

Office 365

Enterprise Voice and
Telephony Integration
.....
Exchange
.....
Power Platform: Power BI,
Power Apps, Flow
.....
SharePoint
.....
Teams/Skype for Business

DevOps

Chef
.....
CI/CD
.....
Docker
.....
Kubernetes
.....
Puppet

Dynamics

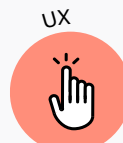
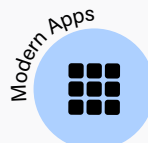
365
.....
ADX Studio
.....
AX
.....
CRM

Development

Artificial Intelligence
.....
ASP.NET
.....
Azure Functions
.....
Azure IoT
.....
Azure Service Bus
.....
Azure Service Fabric
.....
C#
.....
F#
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Machine Learning
.....
Microservices
.....
.NET Framework /
.NET Core
.....
Node.js
.....
JUnit MS-Test
.....
Python
.....
Universal Apps
.....
Visual Studio
.....
VSTS / GIT / Team
Foundation Server
.....
WCF
.....
WPF
.....
WWF
.....
Xamarin

Did we tell you Curo covers pretty much
everything Microsoft? Plus all the job titles
from Architect to Trainer...

Wow!



Azure

Active Directory
.....
Azure Information
Protection (AIP)
.....
Hybrid Cloud
.....
IaaS
.....
Intune
.....
Microsoft Enterprise
Mobility + Security
.....
PaaS
.....
SaaS

SQL Server

Azure Data Bricks
.....
Azure Data Factory
.....
Azure Data Lake
.....
Cosmos DB
.....
Power BI
.....
SSRS, SSIS, SSAS
.....
T-SQL

We've been doing IT talent acquisition a long time,
and now we're ready to share our knowledge.
You know, the thought-provoking stuff.

mmmm...

Reports, blog articles, videos, PowerPoints and infographics.
All based on extensive and original research plus years of executive experience.
All you have to do is visit our website.

Issue No. 3, July 2019

IT Talent Acquisition; the candidate's view

Contents

1. Where do candidates search for IT jobs?
2. Which job boards do IT candidates prefer?
3. What social media do IT candidates use?
4. What attracts IT candidates to a company?
5. What influences IT staff to leave?
6. Conclusion

Our survey shows that contractors and permanent staff behave differently. Plus, choosing job boards and the use of social media are complex issues. Attracting IT candidates is becoming fragmented.

What is clear from our UK research is there is both a difference of opinion between hiring organisations and IT candidates on the most effective method for sourcing candidates. The way that candidates in our 2017 survey felt best about their own agency or job boards compared to hiring organisations.

Part of the issue with job boards is that hiring organisations rely on general job sites. A general third-party site IT candidates do not prefer for work.

On the issue of digital recruitment, we found that 20% of IT candidates have never applied for jobs online and a third never applied. This needs to change from a 20% to 20% IT candidates.

Our research also shows there is a difference in behaviour between contract and permanent staff. Contract staff are more likely to use social media to find work. Although both now agree that social media is growing in importance.

Notes: "How do you find IT jobs/candidates?"

Sources of IT job/candidates		Contractors		Permanent employees	
Recruitment agencies	31%	31%	31%	31%	31%
Recruitment sites	17%	17%	17%	17%	17%
Candidate view	29%	29%	29%	29%	29%

Source: Curo Knows, 2019

Talent Acquisition; the recruiter's view

Our survey of the IT recruitment landscape in the UK suggests a shift away from traditional methods – hiring organisations may be trying out new ways in search of improved ROI.

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Cultural change will make you a DevOps hero

15th MAY 2019

There's no magic pill, quick fix or easy answer to creating a successful cultural change – and transitioning to DevOps is no exception. DevOps isn't simply about deploying digital tools. For a successful DevOps strategy, organisations must encourage debate, enable visibility and improve internal communications.

As the name suggests, DevOps describes a close collaboration between software development and operations teams in IT. The goal? To create a faster and more effective way of developing and managing software by delivering features, fixes and updates in a more efficient manner. But since we already have so much digital advantage...

DevOps isn't simply about deploying digital tools. For a successful DevOps strategy, organisations must encourage debate, enable visibility and improve internal communications.

"A common challenge of DevOps is ensuring both teams, development and operations, respect each other's time and expertise."



Scan the QR code or visit
<http://bit.ly/CuroKnows>



We opened our doors in 2006,
and we still come to work with a smile.

Microsoft Partner

If you are an MS Partner, we're part of the family. If you're a
Microsoft user, you can rest assured we have been vetted.

We've been tested, recognised, awarded and
launched into Space...

GULP!



We passed! The Recruitment & Employment
Confederation test all their members.



You would expect us to say that we're good,
but it's nice when the judges agree.



Yes, we really did go into Space.
34,215m high, temperatures as low as -58.9C,
and a peak descent rate of 212mph!



Scan the QR code or visit
<http://bit.ly/CuroPioneers>

Curo loves Microsoft.

Curo is a specialist provider of trusted Microsoft experts and services, covering any technology, role and duration, across a range of engagement models.

Whether it be Contract and Permanent staff, Fixed Price projects or niche technologies such as Always On VPN Implementation, Curo has built the most respected Microsoft technology team in the UK. Our technicians and freelance subject matter experts are utilised by Microsoft UK, Microsoft Partners and organisations working with Microsoft technology.

Curo can empower you to confidently increase your capacity so you can scale, sell or deliver more.



Integrity. Care. Respect.

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